

## *Determinants of Sustainable Agricultural Practices in Central Asia: Empirical Evidence from Kazakhstan and Uzbekistan*

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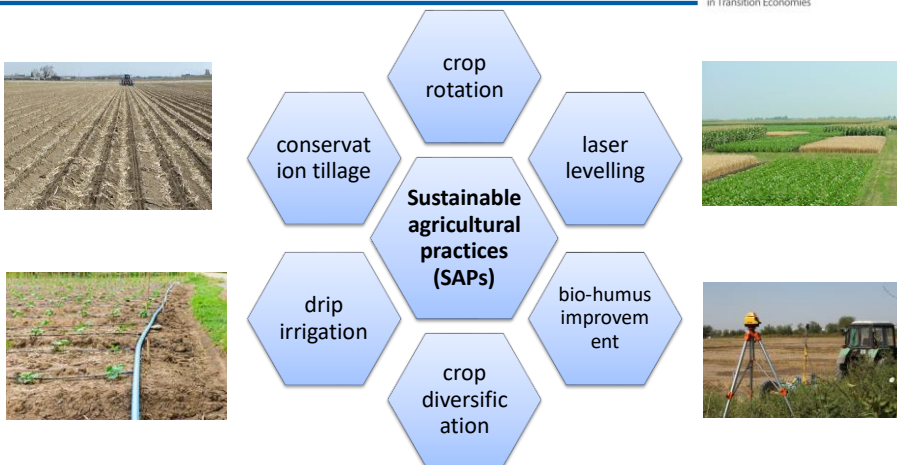
## Outline

- Problem background
- Research questions
- Conceptual framework
- Study regions and data description
- Estimation method
- Results
- Conclusions and policy implications



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## Problem background



Sustainable agricultural practices (SAPs) produce **economic advantages for farmers**  
At least at the tested field level

Source: Barham et al. (2014); Lee (2005); Liu (2013); Manda et al. (2016); Mariano et al. (2012); Zeweld et al. (2019)

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## Problem background



Improving **soil productivity and farm performance** are the main issues in developing countries (Kassie et al., 2011)



Expansive and intensive land use (1924-1990), lack of land management system (after 1991) deteriorated **land degradation** in Central Asia (Nurbekov et al., 2016)

Uncontrolled irrigation led to **salinity and waterlogging** (Pender et al., 2009)



lack of crop diversification options, and old-established machinery problems leading to **low land productivity** (Kienzler et al., 2012)

Land and water degradation **decreased crop yields and farm income**

### Conservation agriculture

(Knowler and Bradshaw, 2007; Ward et al., 2018)

### Drip irrigation, Sprinkler irrigation

(Schoengold and Sunding, 2014; Shrestha and Gopalakrishnan, 1993)

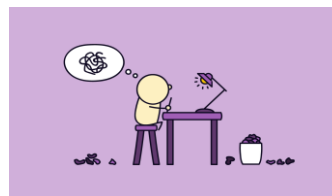
### Sustainable crop rotation

(Teklewold et al., 2013; Boyabatli et al., 2019)

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## Main research questions

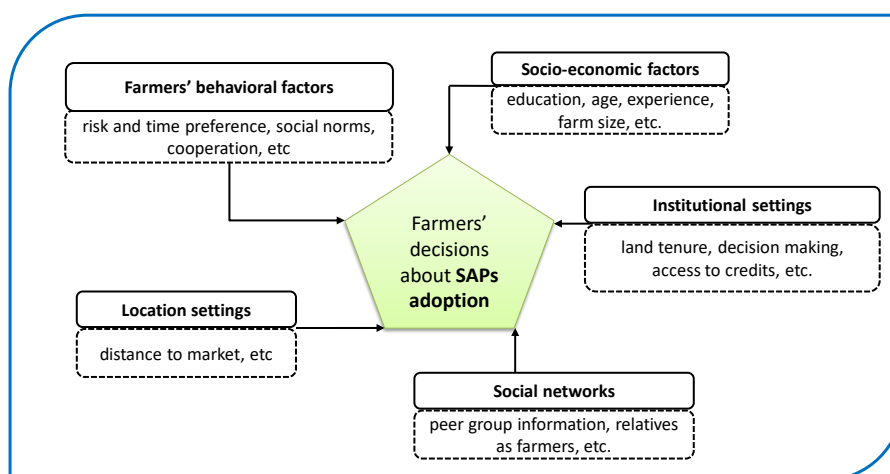
How are behavioral factors, social norms and institutional settings related with farmers' decision to adopt SAPs?



Which factors prevent or facilitate farmers' adoption of SAPs?



## Conceptual framework

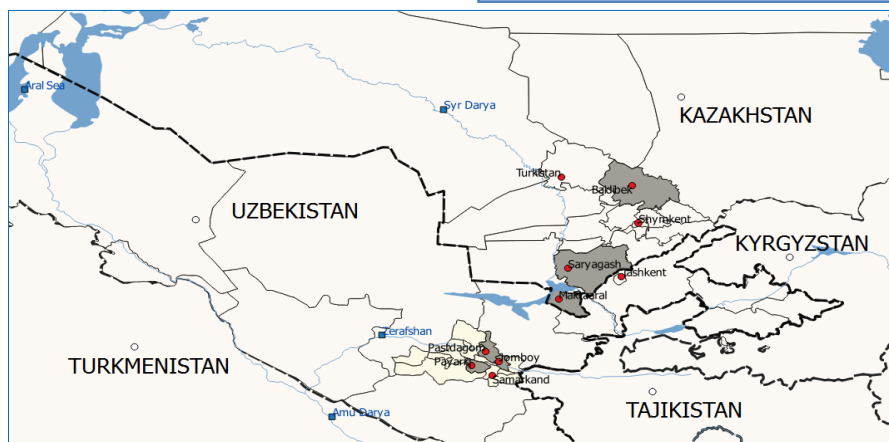


Literature: Feder, 1985; Foster and Rosenzweig, 2010; Kallas et al., 2010; Liu, 2013; Mariana et al., 2012; Manda et al., 2016; Ward et al., 2018; Dessart et al., 2019; Zeweld et al., 2019.

## Study region

Samarkand province, Uzbekistan  
Turkistan province, Kazakhstan

→ **AGRICHANGE** - Institutional change in  
land and labor relations of Central Asia's  
irrigated agriculture project, 2015



[www.iamo.de/en](http://www.iamo.de/en)

Source: Mukhamedova and Petrick (2018).

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## Further information about study regions

|                                       | Kazakhstan (Turkistan)  | Uzbekistan (Samarkand)  |
|---------------------------------------|---|---|
| <i>Land tenure</i>                    | Long-term leases, <b>private land ownership</b> possible,   | <b>Long-term leases</b> , allocations to strategic crops  |
| <i>Farm restructuring</i>             | Dissolution of state farms in <b>early 1990s</b> , av. cotton farm has 6 ha of land, no farm specialization                 | Land distribution <b>after 1998, reconsolidation</b> after 2008 & 2019, average cotton farm has about 90 ha of land. Since 2018, cotton cultivation transferred to private textile companies called ' <b>clusters</b> ' |
| <i>Land distribution process</i>      | Farm property was distributed to directors of former state farms for 5-20 years, about 80% was <b>given to farm members</b> | Land distribution to individual applicants <b>via tender</b> considering certain criteria   |
| <i>Strategic role of agriculture</i>  | No strategic crops, direct subsidies  | <b>Cotton &amp; wheat are strategic crops</b> , Delivery quotas & procurement prices  |
| <i>Access to capital &amp; inputs</i> | <b>Private banks and input suppliers</b> , input supply via contract farming  | <b>State agri bank</b> , centralized input supply and machinery services  |
| <i>Extension service provision</i>    | KazAgro Innovation, processors through contract farming   | Public universities and research institutes   |

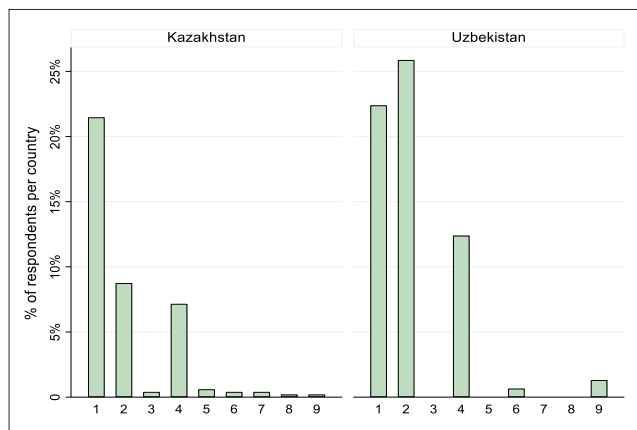
Sources: Amirova et al. (2019); Djanibekov et al. (2012); Kienzler et al. (2012);

[www.iamo.de/en](http://www.iamo.de/en)

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## SAPs adoption rate among interviewed farmers



- 1 - Crop rotation
- 2 - Biological pest control methods
- 3 - Laser levelling of fields
- 4 - Low tillage of land
- 5 - Direct planting without tillage
- 6 - Intercropping
- 7 - Drip irrigation
- 8 - Sprinkler irrigation
- 9 - Bio humus

| Country                | Respondents |
|------------------------|-------------|
| Uzbekistan (Samarkand) | 460         |
| Kazakhstan (Turkistan) | 503         |

[www.iamo.de/en](http://www.iamo.de/en)

Source: AGRICHANGE II farm survey data (2019)

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## Descriptive summary of selected variables

| Variable   | Kazakhstan         |                    |           | Uzbekistan         |                    |           |
|--|--------------------|--------------------|-----------|--------------------|--------------------|-----------|
|  | Adopt (N=160)      | Non adopt (N=336)  | Mean diff | Adopt (N=213)      | Non adopt (N=247)  | Mean diff |
| Age of farm manager (years)  | 47.625<br>(13.309) | 46.810<br>(13.170) | 0.815     | 43.272<br>(9.854)  | 44.162<br>(10.206) | -0.890    |
| Farm manager experience (year)   | 20.769<br>(10.622) | 19.479<br>(9.601)  | 1.290     | 13.376<br>(8.490)  | 12.166<br>(7.699)  | 1.210     |
| Education in agriculture (1/0)   | 0.388<br>(0.489)   | 0.259<br>(0.439)   | 0.129***  | 0.408<br>(0.493)   | 0.316<br>(0.466)   | 0.092**   |
| Farm size (ha)   | 12.397<br>(20.565) | 13.389<br>(25.073) | -0.991    | 37.384<br>(24.306) | 40.290<br>(28.297) | -2.906    |
| Risk-taker (1/0)   | 0.843<br>(0.364)   | 0.783<br>(0.413)   | 0.061     | 0.610<br>(0.489)   | 0.692<br>(0.462)   | -0.082*   |
| Cooperation in production (1/0)  | 0.181<br>(0.386)   | 0.080<br>(0.272)   | 0.101***  | 0.268<br>(0.444)   | 0.312<br>(0.464)   | -0.044    |
| Land tenure security (1/0)   | 0.925<br>(0.264)   | 0.851<br>(0.356)   | 0.074**   | 0.648<br>(0.479)   | 0.437<br>(0.497)   | 0.211***  |
| Free decision on crop cultivation, crop rotation (1 to 5, categorical) | 4.875<br>(0.350)   | 4.711<br>(0.685)   | 0.164***  | 1.554<br>(0.963)   | 1.595<br>(1.062)   | -0.041    |
| Number of cultivated crops (number)                                    | 1.706<br>(0.829)   | 1.759<br>(0.939)   | -0.053    | 2.869<br>(1.056)   | 2.474<br>(0.923)   | 0.395***  |
| Number of taken training courses (number)                              | 0.400<br>(0.636)   | 0.083<br>(0.377)   | 0.317***  | 1.408<br>(1.017)   | 1.219<br>(0.946)   | 0.190**   |
| Soil fertility index (0-1)   | 0.426<br>(0.469)   | 0.485<br>(0.462)   | -0.058    | 0.605<br>(0.360)   | 0.682<br>(0.423)   | -0.077**  |

Note: Standard deviation in the parenthesis. Statistical significance at the 99% (\*\*\*) and 95% (\*\*) and 90% (\*). t-test

[www.iamo.de/en](http://www.iamo.de/en)

Source: AGRICHANGE II farm survey data, 2019

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## Selected model

### PROBIT model

$$Y_i = \begin{cases} 1 & \text{if a farmer adopts at least one of SAPs} \\ 0 & \text{otherwise} \end{cases}$$

$$Y_i = \begin{cases} 1 & \text{if a farmer adopts crop rotation} \\ 0 & \text{otherwise} \end{cases}$$

$$Y_i = \begin{cases} 1 & \text{if a farmer adopts conservation tillage} \\ 0 & \text{otherwise} \end{cases}$$

$$Y_i = \begin{cases} 1 & \text{if a farmer adopts biological pest control methods} \\ 0 & \text{otherwise} \end{cases}$$

$$Y_i^* = \delta X_i + \varepsilon_i, \quad Y_i = 1[Y_i^* > 0]$$

Literature: Abdulai, (2016); Asfaw et al. (2012); Khonje et al. (2015)

## Determinants of farmer's SAPs adoption decision (marginal effect)

### Kazakhstan, N=496

| Variables   | SAPs adoption (including intercropping) | Crop rotation   | Biological methods for pest control | Conservation tillage |
|---|---|-----------------|-------------------------------------|----------------------|
| Education in agriculture (1/0)                                | 0.066                                   | <b>-0.097**</b> | 0.040                               | <b>0.114***</b>      |
| Cultivated crops (number)                                     | -0.006                                  | 0.026           | -0.020                              | -0.020               |
| Risk-taking farmer (1/0)                                      | <b>0.098*</b>                           | 0.043           | <b>0.053*</b>                       | 0.042                |
| Caring opinion of farmers and colleagues (categorical 1 to 5) | <b>0.049**</b>                          | <b>0.036*</b>   | <b>0.037***</b>                     | 0.016                |
| Cooperation in production (1/0)                               | <b>0.163***</b>                         | -0.023          | <b>0.092**</b>                      | <b>0.060**</b>       |

### Uzbekistan, N=460

| Variables   | SAPs adoption (including intercropping) | Crop rotation   | Biological methods for pest control | Conservation tillage |
|---|---|-----------------|-------------------------------------|----------------------|
| Education in agriculture (1/0)                                | <b>0.084*</b>                           | 0.007           | <b>0.127***</b>                     | 0.045                |
| Cultivated crops (number)                                     | <b>0.068***</b>                         | <b>0.057***</b> | 0.029                               | -0.002               |
| Risk-taking farmer (1/0)                                      | -0.072                                  | <b>0.088*</b>   | -0.070                              | 0.007                |
| Caring opinion of farmers and colleagues (categorical 1 to 5) | <b>0.098***</b>                         | 0.011           | <b>0.058**</b>                      | <b>-0.051***</b>     |
| Cooperation in production (1/0)                               | -0.006                                  | -0.033          | 0.016                               | <b>0.102***</b>      |

Note: \* p<0.1, \*\* p<0.05, \*\*\* p<0.01

## Determinants of farmer's SAPs adoption decision (marginal effect)

### Kazakhstan, N=496

| Variables   | SAPs adoption (including intercropping) | Crop rotation    | Biological methods for pest control | Conservation tillage |
|---|---|------------------|-------------------------------------|----------------------|
| Participation in farm trainings (number)                                      | <b>0.199***</b>                         | <b>0.145***</b>  | 0.023                               | <b>0.045***</b>      |
| Land tenure security (1/0)  | <b>0.113*</b>                           | <b>0.135**</b>   | 0.065                               | 0.013                |
| Farmers trust courts to assist (categorical 1 to 5)                           | -0.015                                  | -0.022           | -0.002                              | <b>0.019*</b>        |
| Free decision on crop to cultivate, crop rotation to use (categorical 1 to 5) | <b>0.116***</b>                         | <b>0.079**</b>   | <b>0.034*</b>                       | 0.031                |
| Information source about new technologies and agronomy (1/0)                  | <b>-0.148***</b>                        | <b>-0.118***</b> | <b>-0.043*</b>                      | -0.039*              |

### Uzbekistan, N=460

| Variables   | SAPs adoption (including intercropping) | Crop rotation   | Biological methods for pest control | Conservation tillage |
|---|---|-----------------|-------------------------------------|----------------------|
| Participation in farm trainings (number)                                      | 0.024                                   | 0.010           | 0.025                               | <b>0.029**</b>       |
| Land tenure security (1/0)  | <b>0.178***</b>                         | <b>0.209***</b> | 0.057                               | 0.015                |
| Farmers trust courts to assist (categorical 1 to 5)                           | <b>-0.078***</b>                        | -0.016          | <b>-0.075***</b>                    | <b>-0.044***</b>     |
| Free decision on crop to cultivate, crop rotation to use (categorical 1 to 5) | -0.018                                  | -0.034          | 0.013                               | <b>0.031*</b>        |
| Information source about new technologies and agronomy (1/0)                  | <b>-0.121***</b>                        | 0.040           | <b>-0.174***</b>                    | <b>-0.134***</b>     |

Note: \* p<0.1, \*\* p<0.05, \*\*\* p<0.01

## Conclusions

- Farmers who care about opinion of other farmers and relatives are more likely to adopt SAPs;
- In Uzbekistan, farmers with higher education are more likely to adopt SAP, while it is an opposite among Kazakh farmers;
- Farmers, who receive information on technology and agronomy from their networks, are less likely to adopt SAP;
- Risk-taking farmers are more likely to adopt crop rotation in Uzbekistan and biological methods in Kazakhstan;
- In Uzbekistan, farmers who trust courts in assisting in disputes with local administration are less likely to adopt SAP;
- SAPs adoption in both regions is related with farmers' feeling about land tenure security;
- In Kazakhstan, farmers' opinion about freedom in what crop to cultivate and rotation to use is positively associated with SAP adoption;
- Kazakh farmers who cooperate in agricultural production are more likely to adopt SAP.

## Policy implications

- Agricultural sustainability policies will benefit from integrating information for improving local image and status of farmers who adopt SAPs;
- The governments should pay more attention in improving information about SAP among farmers;
- The regulatory environment which promotes land tenure security and farmers' autonomous decision making, particularly farmer's own adoption decision, can facilitate SAP adoption;
- While dealing with sustainable agricultural programme, the governments should also promote cooperation among farmers.

Thank you for attention!

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## Study regions

| Country                   | District     | Number of respondents | Main district characteristics      |
|---------------------------|--------------|-----------------------|------------------------------------|
| Uzbekistan<br>(Samarkand) | Jomboy       | 150                   | Non-cotton producers, diversified  |
|                           | Pastdargam   | 154                   | Mainly state crop cotton and wheat |
|                           | Payarik      | 156                   | Mainly state crop cotton and wheat |
|                           | <b>Total</b> | <b>460</b>            |                                    |
| Kazakhstan<br>(Turkistan) | Maktaaral    | 171                   | Specializes in cotton cultivation  |
|                           | Sariagash    | 166                   | Diversified in high-value crops    |
|                           | Shardara     | 166                   | Specializes in cotton cultivation  |
|                           | <b>Total</b> | <b>503</b>            |                                    |

Source: AGRICHANGE II farm survey data, 2019

## The number of adopted SAPs by individual farms

| Number of SAPs | Kazakhstan   | Uzbekistan   |
|----------------|--------------|--------------|
| 0              | 315 (62.6 %) | 227 (49.4 %) |
| 1              | 152 (30.8 %) | 172 (37.4 %) |
| 2              | 30 (6.0 %)   | 41 (8.9 %)   |
| 3              | 3 (0.6 %)    | 19 (4.1 %)   |
| 4              | 0            | 1 (0.2%)     |

## Determinants of farmer's SAPs adoption decision (marginal effect)

Kazakhstan, N=496

| Variables  | SAPs adoption (including intercropping) | Crop rotation   | Biological methods for pest control | Conservation tillage |
|--|---|-----------------|-------------------------------------|----------------------|
| Farm manager experience (year)                   | 0.001                                   | 0.001           | 0.001                               | -0.000               |
| Farm size (ha)                                   | -0.001                                  | -0.001          | 0.001                               | 0.0003               |
| Impatient farmer (1/0)                           | 0.079                                   | -0.014          | <b>0.065**</b>                      | 0.038                |
| Credit rationed farm (1/0)                       | -0.069                                  | <b>-0.092**</b> | 0.016                               | -0.002               |
| Farmer has a relative who manages own farm (1/0) | <b>0.089*</b>                           | 0.041           | 0.013                               | <b>0.119***</b>      |
| Good soil fertility (index 0...1)                | <b>-0.075*</b>                          | -0.033          | <b>-0.053*</b>                      | -0.033               |
| Distance to the district center (km)             | -0.001                                  | 0.001           | 0.0001                              | <b>-0.002**</b>      |

Uzbekistan, N=460

| Variables  | SAPs adoption (including intercropping) | Crop rotation    | Biological methods for pest control | Conservation tillage |
|--|---|------------------|-------------------------------------|----------------------|
| Farm manager experience (year)                   | 0.004                                   | 0.001            | 0.003                               | 0.003                |
| Farm size (ha)                                   | -0.001                                  | 0.0002           | 0.001                               | -0.001               |
| Impatient farmer (1/0)                           | -0.019                                  | 0.080            | -0.012                              | 0.035                |
| Credit rationed farm (1/0)                       | 0.042                                   | 0.045            | -0.025                              | <b>0.086***</b>      |
| Farmer has a relative who manages own farm (1/0) | <b>-0.079*</b>                          | -0.044           | <b>-0.093**</b>                     | -0.022               |
| Good soil fertility (index 0...1)                | <b>-0.159***</b>                        | -0.032           | -0.043                              | <b>-0.059*</b>       |
| Distance to the district center (km)             | <b>0.007**</b>                          | <b>-0.008***</b> | <b>0.010***</b>                     | <b>0.005**</b>       |

## Determinants of farmer's SAPs adoption decision (marginal effect)

### Kazakhstan, N=496

| Variables (district effect) | SAPs adoption (including intercropping) | Crop rotation | Biological methods for pest control | Conservation tillage |
|-----------------------------|---|---------------|-------------------------------------|----------------------|
| Shardara                    | 0.030                                   | -0.030        | -0.023                              | 0.056                |
| Sariagash                   | -0.009                                  | -0.026        | <b>-0.116***</b>                    | <b>0.046*</b>        |
| Pseudo R2                   | 0.162                                   | 0.123         | 0.266                               | 0.275                |
| Prob > chi2                 | 0.000                                   | 0.0000        | 0.0000                              | 0.0000               |

### Uzbekistan, N=460

| Variables (district effect) | SAPs adoption (including intercropping) | Crop rotation | Biological methods for pest control | Conservation tillage |
|-----------------------------|---|---------------|-------------------------------------|----------------------|
| Payarik                     | <b>-0.102*</b>                          | -0.006        | <b>-0.104*</b>                      | <b>-0.108**</b>      |
| Pastdargam                  | <b>-0.181***</b>                        | -0.045        | <b>-0.184***</b>                    | <b>-0.155***</b>     |
| Pseudo R2                   | 0.181                                   | 0.221         | 0.186                               | 0.312                |
| Prob > chi2                 | 0.000                                   | 0.000         | 0.000                               | 0.000                |

## sustainable agriculture

- sustainable agriculture can be defined as efficiently using available resources, on the aim of improving productivity, as well as management and maintenance of resources in a way that accommodate individuals' requirements for today and for future generations. (Acharya 2006; Zeweld, Van Huylenbroeck et al. 2017)